

Annuity Insurance

Planning ahead for education with HSBC Flourish Income Annuity Plan



Mrs Lam, aged¹ 35, a non-smoker working mom with a newborn daughter

Mrs Lam would like to set aside savings in an insurance plan with features that will help pay her daughter's education fees, offering financial liquidity and flexibility to activate cash withdrawals when necessary. With these criteria in mind, Mrs Lam is planning ahead for her daughter in a way that can cater for future changing needs.

"I am planning for my daughter to study in local schools with minimal expenditures. The stable returns of the HSBC Flourish Income Annuity Plan enable me to subsidise her tuition fees along her entire education journey."

Mrs Lam needs a flexible long-term managed solution:



Growth potential for savings



Financial security and flexibility



Extra protection² for her family

How does the HSBC Flourish Income Annuity Plan work?

Mrs Lam chooses a plan with a 3-year premium payment period and an annuity period of 25 years.

Plan starts

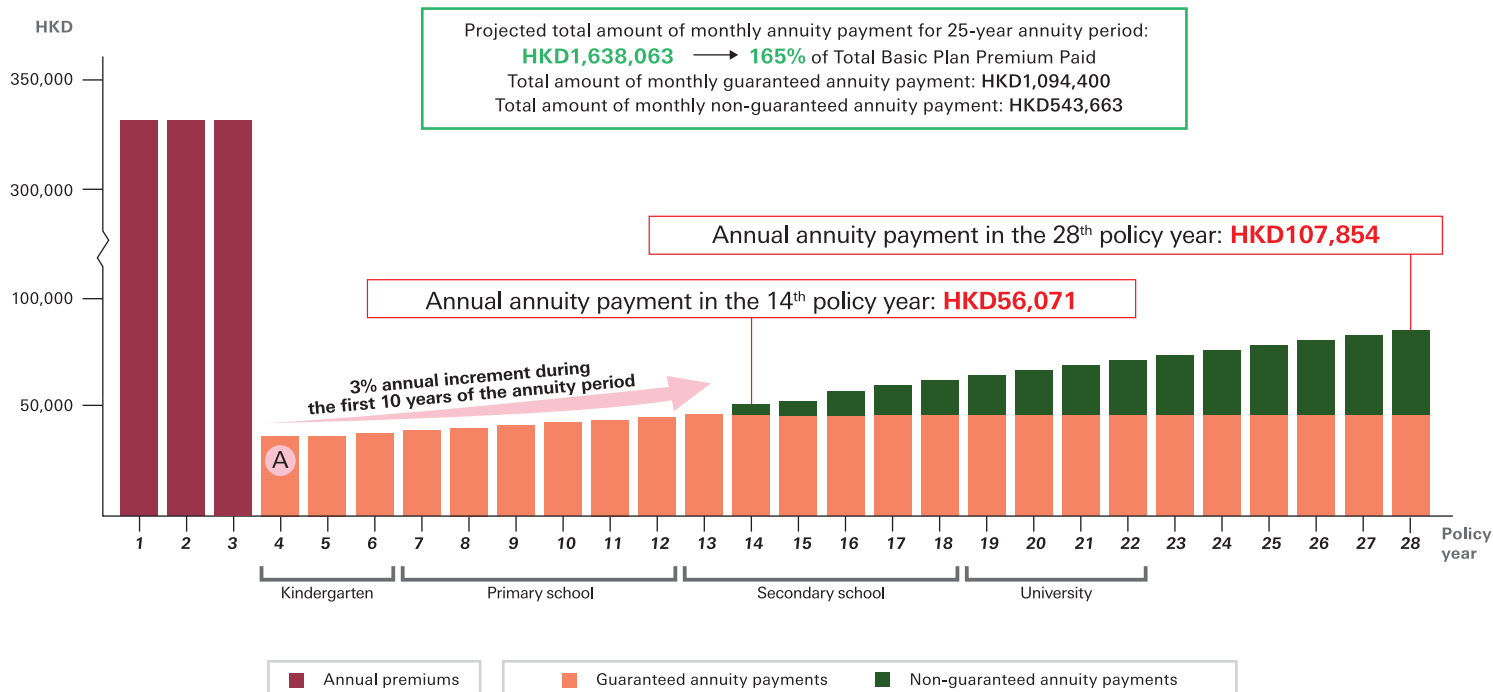
Annual premium **HKD331,467**

Accumulation period **3 years**

Premium payment period **3 years**

Total Basic Plan Premium Paid **HKD994,401**

Initial monthly guaranteed annuity payment **HKD3,000** x 12 = **A**



The chart is for illustrative purpose only and may not be in scale. The figures shown and the relative proportion of various values depicted are subject to round-down adjustment.

Wealth accumulation

Annuity Insurance

Accumulating wealth with HSBC Flourish Income Annuity Plan



Mr Lau, aged¹ 35, a non-smoker chef

Mr Lau wants to embark on a culinary journey while finally realising his dream of opening his own business to share his passion for food. He is looking for the flexibility of taking out regular or accumulated annuity payments at different times during an insurance plan's annuity period to fund his culinary course and provide the capital needed to start a food delivery business.

"It has always been my dream to open my online food delivery business and the HSBC Flourish Income Annuity Plan can fulfil my long-term ambitions as a chef and share my passion."

Mr Lau needs a flexible long-term managed solution:



Growth potential for savings



Financial liquidity

How does the HSBC Flourish Income Annuity Plan work?

Mr Lau chooses a plan with a 3-year premium payment period and an annuity period of 25 years. He adopts rollover as the annuity payment option.

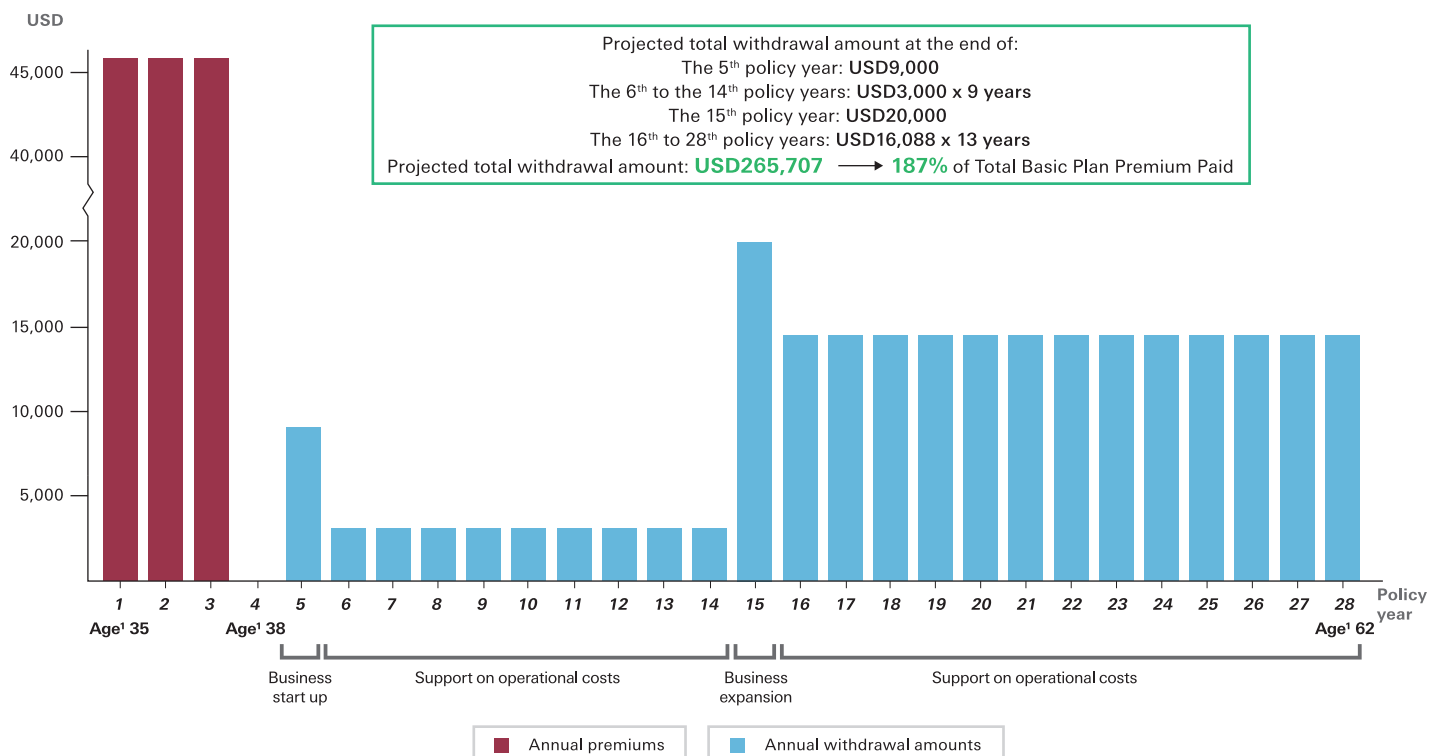
Plan starts

Annual premium **USD47,224**

Accumulation period **3 years**

Premium payment period **3 years**

Total Basic Plan Premium Paid **HKD141,672**



The chart is for illustrative purpose only and may not be in scale. The figures shown and the relative proportion of various values depicted are subject to round-down adjustment.

Annuity Insurance

Saving up for retirement with HSBC Flourish Income Annuity Plan



Mr Lee, aged¹ 55, a non-smoker, professional

Mr Lee plans to receive monthly annuity payments³ after his retirement to support the living expenses of his wife and himself. He is looking for an insurance plan that offers financial flexibility to safeguard their elderly years.

“I would like to prepare a comfortable retirement lifestyle for my wife and myself for the rest of our years.”

Mr Lee needs a flexible long-term managed solution:



Financial security



Extra protection² for his family

How does the HSBC Flourish Income Annuity Plan work?

Mr Lee chooses a plan with a 3-year premium payment period to receive monthly annuities to age 99.

Plan starts

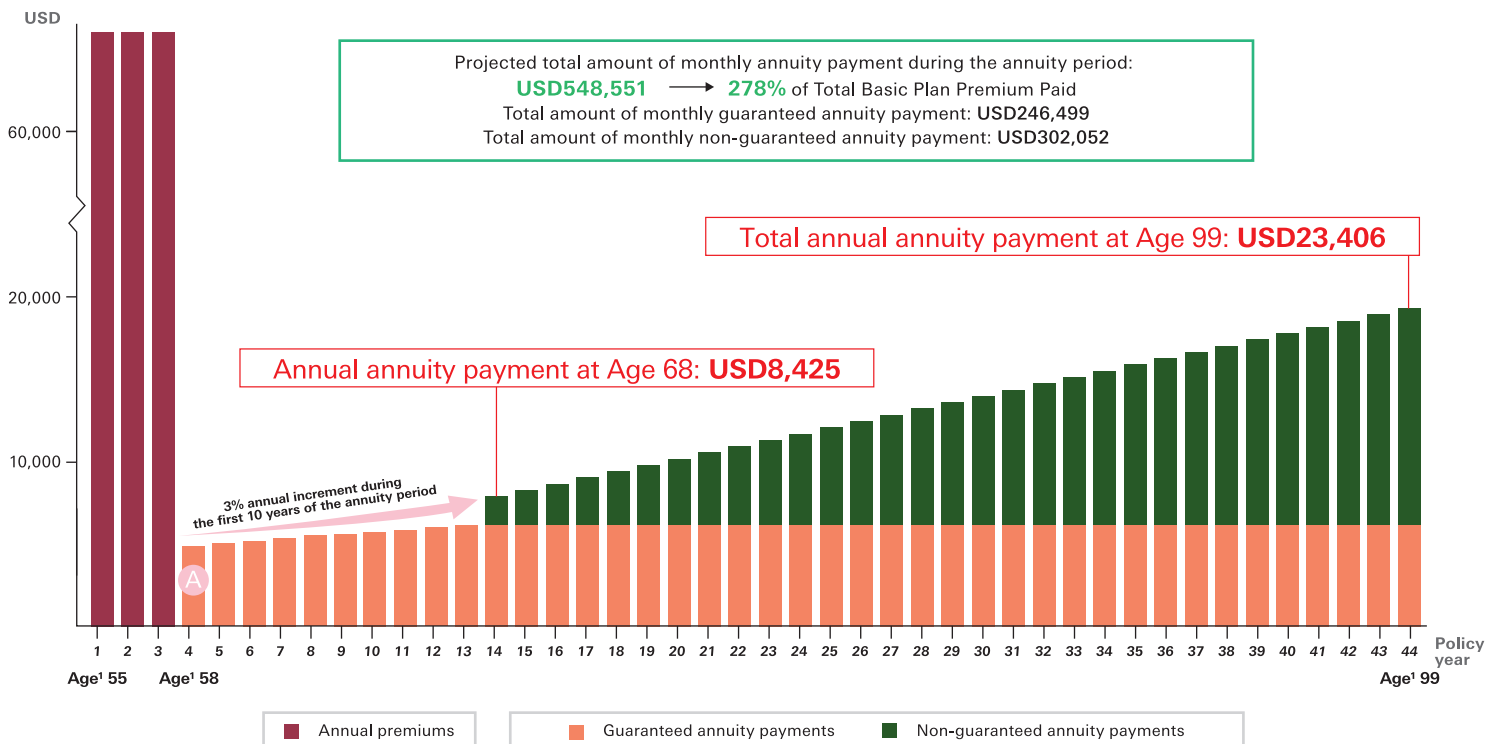
Annual premium **USD65,804**

Accumulation period **3 years**

Premium payment period **3 years**

Total Basic Plan Premium Paid **USD197,411**

Initial monthly guaranteed annuity payment **USD405** x 12 = **A**



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HSBC Flourish Income Annuity Plan is an insurance policy issued by HSBC Life (International) Limited. The plan is not equivalent or similar to any kind of bank deposit. For detailed terms, conditions and exclusions, please refer to the relevant Policy Provisions.

Assumptions for the illustrative examples presented:

Education

- i. Monthly payment as the annuity payment option.
- ii. All premiums are paid in full when due during the premium payment period.
- iii. No withdrawal of accumulated dividends and interest (if any) under the policy, non-guaranteed dividend scale will not be adjusted.
- iv. The interest rate⁴ used for accumulated dividends and accumulated monthly annuity payments (if any) is 3.5% p.a. (for HKD policies).
- v. The underwriting conditions applicable to an actual instance of change of life insured would be assessed on a case-by-case basis at our discretion, taking into consideration of multiple factors, including but not limited to the change in underlying claim risk, change in policy term, latest economic outlook; and is at our discretion.
- vi. Extra protection of accidental death and unemployment are also applicable to the illustrative examples above.

Wealth accumulation

- i. Withdrawal⁵ amount based on the needs pattern shown.
- ii. All premiums are paid in full when due during the premium payment period.
- iii. No adjustment affecting the dividend scale has been made during the policy term.
- iv. The interest rate used for accumulated dividends and accumulated monthly annuity payments (if any) is 4.0% p.a. (for USD policies).
- v. Extra protection of accidental death and unemployment are also applicable to the illustrative examples above.

Retirement

- i. Monthly payment as the annuity payment option.
- ii. All premiums are paid in full when due during the premium payment period.
- iii. No withdrawal of accumulated dividends and interest (if any) under the policy, non-guaranteed dividend scale will not be adjusted.
- iv. The interest rate used for accumulated dividends and accumulated monthly annuity payments (if any) is 4.0% p.a. (for USD policies).
- iv. Extra protection of accidental death and unemployment are also applicable to the illustrative examples above.

Endnotes:

1. Age means the age of the life insured or the policyholder where applicable at his/her next birthday. This plan is available to the life insured who should be aged 19 to 75 (only applicable to 3-year payment policies). Annuity period option to age 99 is only available to the life insured who should be aged 55 to 70 with retirement needs.
2. Please refer to the product brochure and the respective supplementary benefit provisions for the detailed conditions.
3. Monthly annuity payment consists of monthly guaranteed annuity payment and monthly non-guaranteed annuity payment. It is projected based on the current dividend scales and interest rate(s) which is not guaranteed and might vary from time to time. Therefore the amount as illustrated is not guaranteed.
4. The interest rate used for accumulated dividends and accumulated monthly annuity payments is not guaranteed and may be adjusted by the Company at its discretion from time to time. The actual interest rate may be lower or higher than 3.5% p.a. (for HKD policies) or 4.0% p.a. (for USD policies).
5. The actual amount available for withdrawal at any time may be higher or lower than that illustrated.

The information shown above is intended as general examples only. You should read this material in conjunction with the respective product brochure and illustration. Past, current, projected and/or potential benefits and/or returns (eg bonuses, interests) presented are for illustrative purposes only and subject to rounding adjustment. The monthly annuity payments shown are projected based on the current dividend scales and interest rates which are not guaranteed and may vary from time to time. The actual amounts of future benefits and/or returns may be lower or higher than the benefits and/or returns quoted hereby. Please refer to the insurance proposal for details on the current interest rate and other figures. Please also refer to the Policy Provisions for the detailed terms and conditions.