

HSBC Wealth Goal Insurance Plan III

We all long to retire at ease.

David is a 40 year-old architect. He lives happily with his wife and his 11 year-old daughter Judy. David understands that in the face of inflation risk, it is not an easy task to maintain a high quality of life continually. More importantly, he wishes to live a comfortable retired life with a regular income after retirement.

Therefore, David needs a long-term wealth accumulation plan to provide wealth protection for himself and his family, and to pave the way for passing on assets to the next generation. HSBC's Wealth Goal insurance Plan III could be a great choice for him.

This long-term life participating insurance plan provides the opportunity for long-term wealth growth through guaranteed cash value and non-guaranteed special bonus, as well as death benefit up to age 99 and other additional benefits. Subject to the policy provisions, policyholder may lock-in a portion of the policy value by exercising the Policy Value Management Option, and may nominate a contingent policyholder or Change of Life Insured as necessary. The plan is denominated in US dollars, and offers different premium payment terms as options.

The plan offers Regular Partial Withdrawal Option*, policyholder may withdraw cash value from the policy annually or monthly to enjoy steady liquidity. Subject to the policy provisions and the Company's prevailing rules and regulations, the Plan offers 4 death benefit settlement options, giving policyholders the flexibility to decide the option that best serves his family. For example, in some settlement options, the death benefit can be paid by instalments to prevent beneficiary from overspending while providing them with long-term financial support.

The Plan also includes Incapacity Protection Service*, in the event the policyholder is diagnosed as physically or mentally incapacitated, the designated immediate family member can make a one-time partial withdrawal ranging 10% to 50% of the aggregate cash value designated by the policyholder, providing immediate financial support to cover medical or long-term care expenses.

David wishes to retire and live an affluent retired life at 65. He buys HSBC Wealth Goal Insurance Plan III at age 40 and he chooses to contribute an annual premium of USD80,000 for 3 years, with a total premium of USD240,000. When he retires at age 65, the projected net cash value is expected to be USD732,169. He plans to withdraw USD30,000 annually at 65 until age 99, withdrawing approximately USD1,050,000 in total. When he reaches age 99, the projected net

cash value will be USD2,413,414, combining with the total partial withdrawn amount, sums up to USD3,463,414, that is 14.4 times of total basic plan premium paid.

This plan also provides the Policy Value Management Option, which allows David to lock-in a portion of his policy value to be accumulated at a non-guaranteed interest rate when the market volatility exceeds his tolerance. Furthermore, if David wishes to pass on his wealth, he may exercise the Change of Life Insured* option to his daughter, and also change the policy ownership to her when she turns 18. Moreover, David may choose the death benefit settlement option that caters to his needs, securing the most suitable financial protection for his loved ones.

Let's look at these two examples:

To ensure Judy will not be burdened financially, he designates Judy as the beneficiary, and may choose to pay out the death benefit partially by annual instalments until she reaches age 30, after which the remaining balance will be paid in a lump sum payment. If he passes away at the age of 50, Judy will receive an annual payment of USD30,000 for 10 years consecutively, and receiving the remaining USD115,598 in a lump sum payment when she reaches 30, that is USD415,598 in total, equals to 1.7 times of total basic plan premium paid. Alternatively, David may opt for paying out his death benefit as a lump sum payment to his daughter.

HSBC Wealth Goal Insurance Plan III not only offering David's wealth accumulation, its flexible legacy arrangement provides long-term protection for his family, and paves the way for wealth inheritance.

Any life goal is better starting from saving to achieve. A comprehensive and all-encompassing plan is an excellent tool for wealth growth. Let us assess your current and future needs, and how HSBC Wealth Goal Insurance Plan III can help you achieve your goal.

For more details, please visit any of our branches or the HSBC website.